

Figure 1 -- U.S. Communications Svcs - Residential and Business Revenue Breakout (\$bn)

	1999	2000	2001	2002	2003E	2004E	2005E
U.S. Communications Services: Subsector Revenues for Voice and Video							
iLECs	\$112.2	\$116.2	\$117.9	\$109.5	\$109.5	\$111.2	\$112.8
IXCs	\$87.6	\$87.3	\$81.3	\$69.9	\$59.4	\$53.5	\$49.2
Wireless	\$46.5	\$59.8	\$71.9	\$81.9	\$92.2	\$101.4	\$109.5
CLECs	\$6.5	\$10.9	\$14.8	\$18.5	\$22.2	\$25.5	\$28.1
Other Wireless	\$3.6	\$3.5	\$2.5	\$2.0	\$1.7	\$1.5	\$1.4
Cable	\$45.9	\$50.9	\$53.7	\$59.6	\$65.8	\$72.2	\$78.8
Other LD	\$12.1	\$15.1	\$12.4	\$12.3	\$11.7	\$11.4	\$11.2
Total Telecom Service Rev (\$ Bil)	\$314.4	\$343.6	\$354.5	\$353.7	\$362.5	\$376.7	\$391.0
% Growth							
iLECs	-99.90%	3.51%	1.49%	-7.10%	0.00%	1.50%	1.50%
IXCs	-99.90%	-0.30%	-6.92%	-13.99%	-15.00%	-10.00%	-8.00%
Wireless	-99.86%	28.62%	20.17%	14.00%	12.50%	10.00%	8.00%
CLECs	-99.84%	68.18%	35.05%	25.24%	20.00%	15.00%	10.00%
Other Wireless	-99.91%	-5.03%	-27.08%	-20.51%	-15.00%	-10.00%	-10.00%
Cable	-99.86%	10.75%	5.66%	10.83%	12.00%	9.00%	8.00%
Other LD	-99.91%	24.98%	-17.51%	-1.21%	-5.00%	-2.00%	-2.00%
Annual Growth	-99.89%	9.29%	3.17%	-0.22%	2.48%	3.93%	3.79%
U.S. GDP (Bil. Nominal)	\$9,274.3	\$9,824.6	\$10,082.0	\$10,446.3	\$10,759.7	\$11,297.7	\$11,749.6
Yr/Yr. Growth	-99.89%	5.93%	2.62%	3.61%	3.00%	5.00%	4.00%
Comm Services as % of GDP	3.39%	3.50%	3.52%	3.39%	3.37%	3.33%	3.33%

Source: Company reports, FCC, Thomas Weisel Partners LLC estimates